



COSMIC CRF LIMITED

CIN NO. L27100WB2021PLC250447

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Ref: CCL/BSE/2024-2025/13

Date: May 15, 2024

Listing Department,
BSE Limited
P.J. Towers,
Dalal Street,
Mumbai-400001

Scrip Code: 543928

Dear Sir/ Madam,

Sub: Investors Presentation & Financial Results for the Half Year and Financial Year ended March 31, 2024 as per Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, we enclose herewith a copy of Investor Presentation with respect to Audited Financial Results of the Company for the Half Year and Financial Year ended March 31, 2024

We request you to kindly take the above on records.

Yours faithfully

For COSMIC CRF LIMITED



Trupti Upadhyay
Company Secretary & Compliance Officer

Encl. as above



**Crafting Resilient Foundations:
Unleashing the Potential of Sheet Piling**

INVESTOR PRESENTATION Q4 & RESULTS FOR THE YEAR ENDED 31.03.2024

COLD-ROLLED SHEET PILING SECTIONS :



Safe



Economical



Dependable



DISCLAIMER

By attending the meeting where this presentation is made, or by reading the presentation slides, you agree to be bound by the following limitations:

- This document has been prepared for information purposes only and is not an offer or invitation or recommendation to buy or sell any securities of Cosmic CRF Limited (the "Company"), nor shall part, or all, of this document form the basis of, or be relied on in connection with, any contract or investment decision in relation to any securities of the Company.
- The information in this document is being provided by the Company and is subject to change without notice. The Company relies on information obtained from sources believed to be reliable but does not guarantee its accuracy or completeness.
- This document contains statements about future events and expectations that are forward-looking statements. These statements typically contain words such as "expects" and "anticipates" and words of similar import. Any statement in this document that is not a statement of historical fact is a forward-looking statement that involves known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. None of the future projections, expectations, estimates or prospects in this document should be taken as forecasts or promises nor should they be taken as implying any indication, assurance or guarantee that the assumptions on which such future projections, expectations, estimates or prospects have been prepared are correct or exhaustive or, in the case of the assumptions, fully stated in the document. The Company assumes no obligations to update the forward-looking statements contained herein to reflect actual results, changes in assumptions or changes in factors affecting these statements. You acknowledge that you will be solely responsible for your own assessment of the market and the market position of the Company and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of the business of the Company.
- Neither the delivery of this document nor any further discussions of the Company with any of the recipients shall, under any circumstances, create any implication that there has been no change in the affairs of the Company since that date.

COMPANY

Cosmic CRF Limited a prominent name in the eastern business community specializing in cold rolled forming and manufacturing engineering items for sectors like electrical transmission, defence, and real estate.

One of the largest manufacturer of cold rolled forming in world the company has increased its production capacity substantially in FY 2024 and expected to optimize the same in FY 2025.

The Company is a qualified and an RDSO approved supplier of cold rolled stainless sections to renowned wagon manufactures such as, Titagarh Wagons Limited, Hindustan Engineering & Industries Limited, etc.

CERTIFICATIONS & APPROVALS :



ISO 9001:2015
CERTIFIED



RDSO CERTIFIED VENDOR FOR
SUPPLY OF RAILWAY
COMPONENTS



IRITES APPROVED



WHO WE ARE

01

Cutting-Edge
Technological
Innovations

02

Vertical
Integration for
Seamless
Manufacturing

03

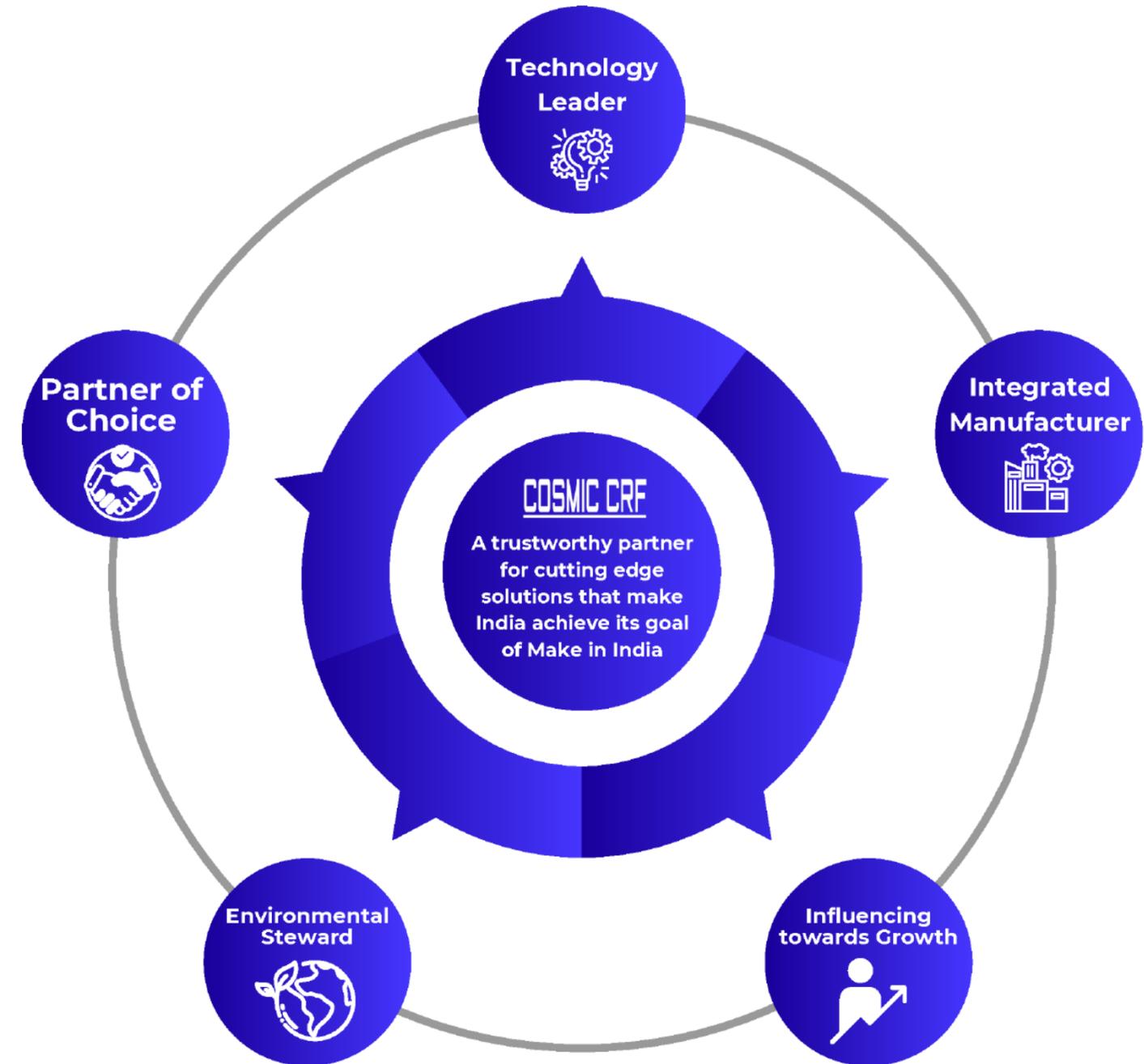
Preferred Partner
for Collaborative
Ventures

04

Commitment to
Environmental
Sustainability

05

Stewardship
Driving
Sustainable
Growth



COSMIC CRF LTD.

Leading Manufacturer of Cold Rolled Form

One of the Leading CRF players in India



- Sustainability and Governance at the core of the enterprise.
- Integrated Manufacturing process.

Diversified Product Portfolio



Extensive Product Portfolio including Cold Rolled Form, Engineering Solutions, Sheet Piles and Railway Components.

Healthy Order Book



Healthy Order Book of 504 cr.

Orders in pipeline of 119 Cr.

**RESULTS FOR THE
HALF-YEAR(OCT-23
TO MAR-24) & YEAR
ENDED 2024**



HALF-YEARLY COMPARISON

Particulars	Half-Year ended 30.09.2023	Half-Year ended 30.09.2022	YoY Change %
Revenue from Operations	12,346.73	1,258.58	881.00
Other Income	3.04	-	-
Total Revenue	12349.77	1258.58	881.25
Cost of raw Materials and components consumed	10787.46	1284.12	740.07
Change in inventory of finished goods and WIP	(279.42)	(225.12)	24.12
Employee benefit expenses	214.79	25.69	736.08
Manufacturing and Operating costs	248.18	13.22	1,777.31
Finance Cost	212.07	40.14	428.33
Depreciation & Amortization Expenses	188.37	10.09	1,766.90
Other expenses	205.02	29.95	584.54
Profit/ (Loss) before Tax	773.30	80.49	860.74
Tax Expense	93.84	-	-
Profit after Tax	679.46	80.49	744.15

(Rs. in Lakhs)

YEAR-END COMPARISON

Particulars	Year ended 31.03.2024	Year ended 31.03.2023 (Audited)	Change %
Revenue from Operations	25347.69	12148.90	108.64
Other Income	16.23	0.41	3,858.54
Total Income	25363.92	12149.31	108.77
Cost of raw Materials and components consumed	23102.79	10813.10	113.66
Change in inventory of finished goods and WIP	(1389.79)	(470.79)	195.20
Employee benefit expenses	416.64	252.82	64.80
Manufacturing and Operating costs	490.34	157.09	212.14
Finance Cost	333.51	259.76	28.39
Depreciation & Amortization Expenses	357.07	86.34	313.56
Other expenses	482.96	183.02	163.88
Profit/ (Loss) before Tax	1570.40	867.97	80.93
Tax Expense	294.91	226.78	30.04
Profit after Tax	1275.49	641.19	98.93
EPS	19.35	13.50	
No. of shares at the end of the year	8198000	5100000	

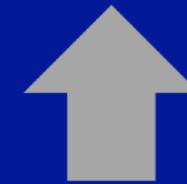
(Rs. in Lakhs)

KEY PERFORMANCE HIGHLIGHTS

01 The company has clocked revenue of Rs.121.48 Cr in FY 22-23 to Rs.253.64 Cr in FY 23-24 . It expects to double the growth year on year.

	2022-23	2023-24
02 Installed Capacity	18,000	32,000
Utilised Capacity	12,000	25,500
% of Utilisation	67%	80%

03 Focused on margins through efficient working capital management, backward integration and supply chain management



**Turnover up by
108.9 %**

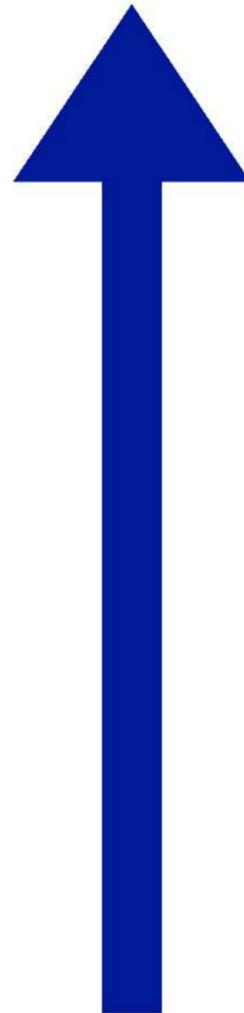
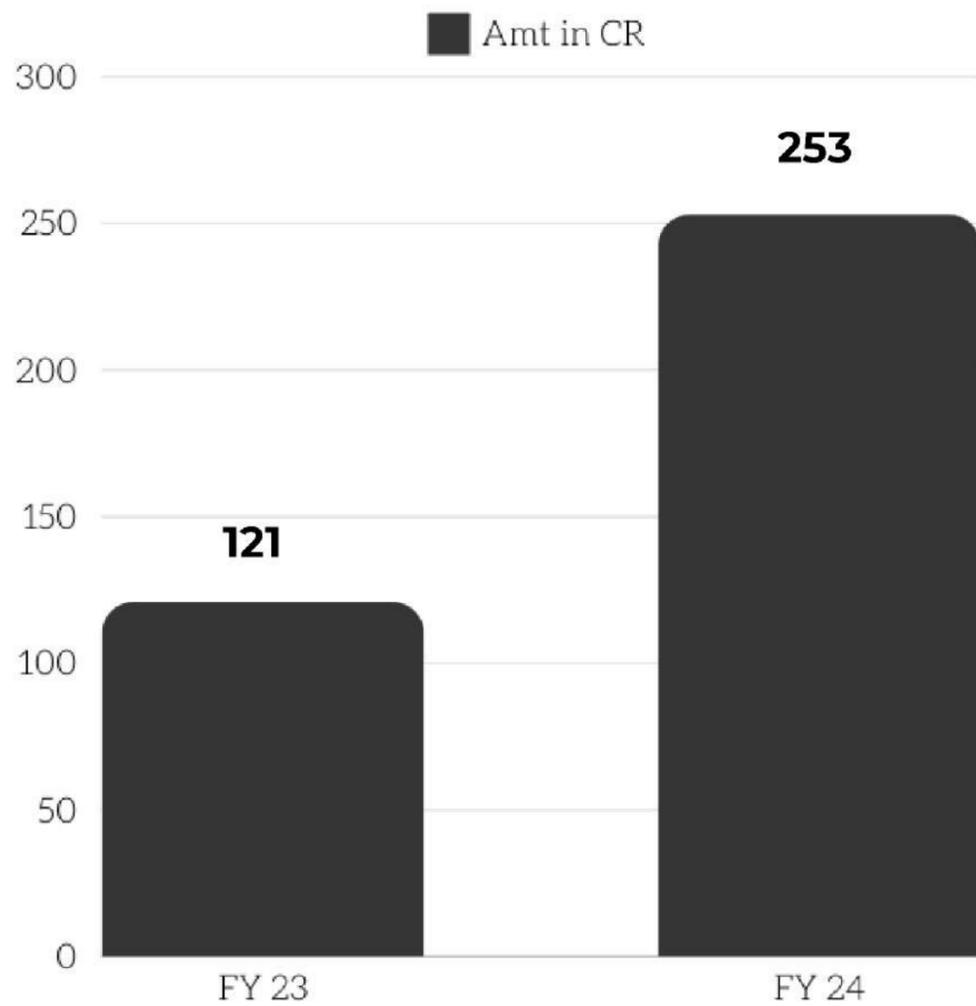


**PBT up by
80.93%**

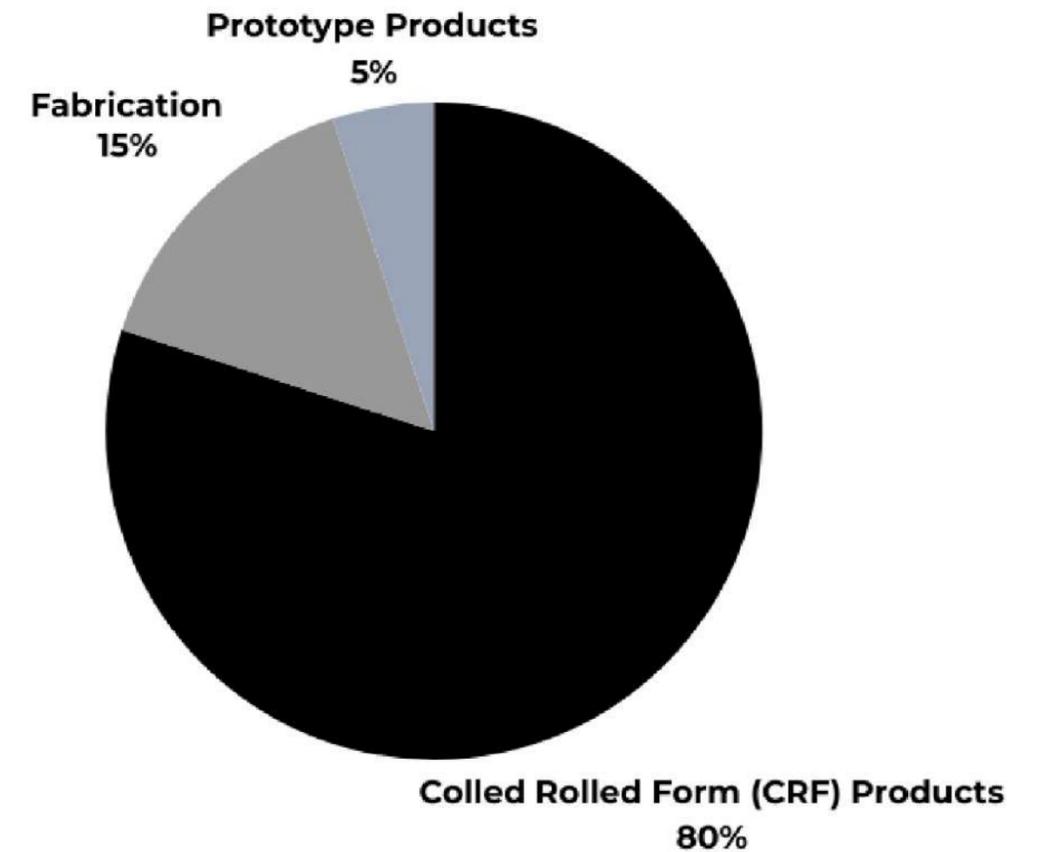


**PAT up by
98.93%**

REVENUE HIGHLIGHTS



REVENUE MIX



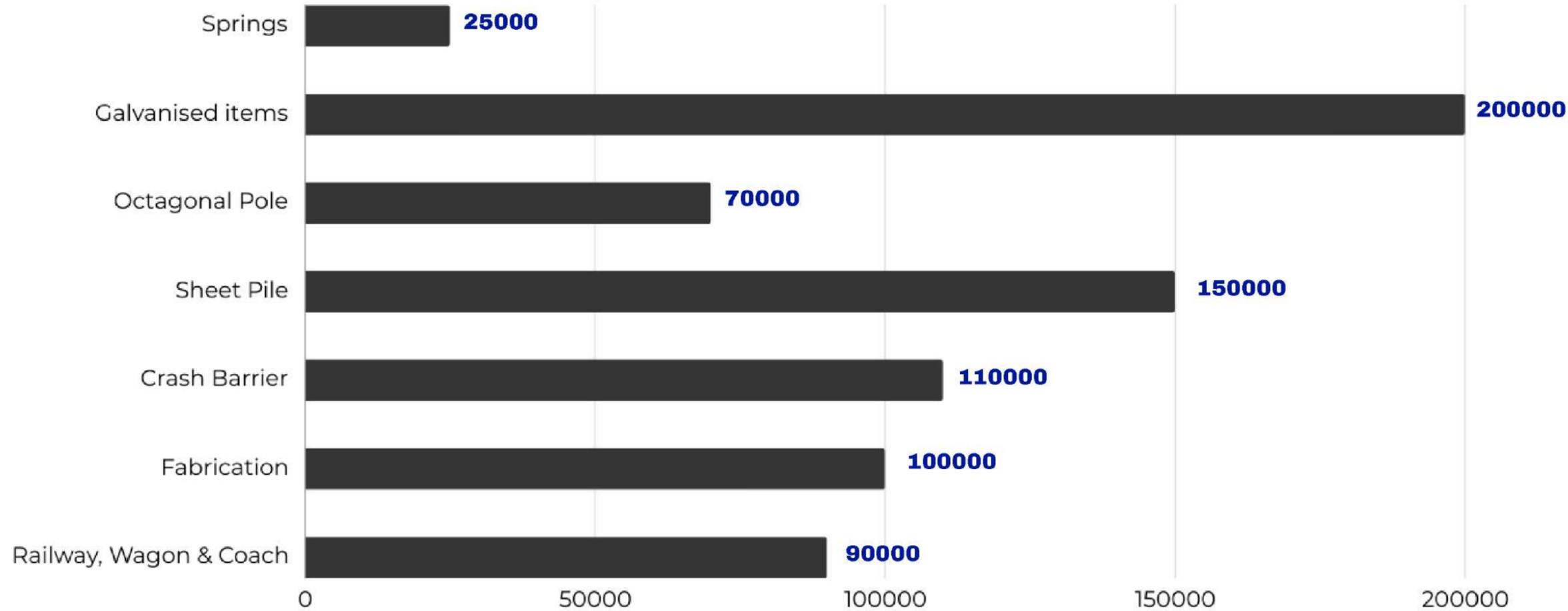


BUSINESS OUTLOOK AND FUTURE OPPORTUNITIES

BUSINESS OUTLOOK

- 01 The manufacturing facility of Cosmic is having the latest and highly refined technology which helps the company to stay above the curve.
- 02 The R&D Division of the Company is equipped with the necessary facilities to carry out all necessary trials to develop and devise products suitable to the different types of wagons manufactures customers or for catering to the infrastructure needs of customers.
- 03 CCL is growing at an increased capacity over last two years at a rate of more than 100% per year both in capacity and utilisation.
- 04 CCL has acquired NS Engineering and building a capacity in such a way that the company at large consolidated format shall continue to become a leading manufacturer of cold rolled form items in India and the global markets within the coming times.

Mkt Size (In MT)

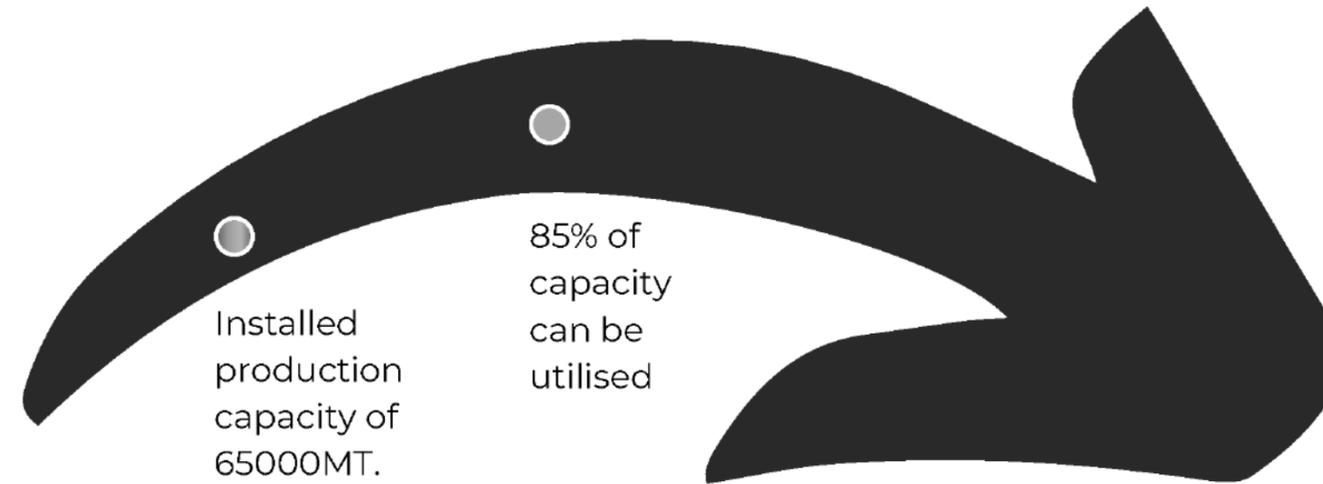


- 01** It is expected that Cosmic will be able to garner 15-16% of market share of expected cold rolled form products 22,35,000MT over a period of 3 years,
- 02** The strategic location of the Manufacturing Unit of Cosmic CRF plant gives an added advantage to the company in procurement of the orders as majority of the total wagon production of India is being done from Eastern part of India. This gives cosmic the edge over section producers from other parts of India due to lower freight costs.

BUSINESS OUTLOOK

- With the acquisition of N S Engineering, the Company expects the growth to continue and achieve a substantial revenue and improve in PAT margin by considerably during year ended 31.03.2025.
- There is healthy growth in the order book, with the present order book standing at around Rs. 504 crore and orders worth Rs 119 Crore under discussion and expected to close in near term.
- The diversified order book into Railway and Infra will ensure that the company cater to both the growing sectors - railways & infra.
- The company is in continuous look out for organic and inorganic growth exploring sectors to help the company expand its wings for supplies in railway / defense / infra industries.
- State of art galvanising bath unit has been acquired as a part of NS Engineering which helps the company to increase its topline and gross margins due to the in house strength of galvanizing.
- Indirect orders from irrigation department and other infra majors like L&T has also been placed on the company.
- The acquisition will be helpful for the company to achieve: -Maximum operational efficiency;
 - >Strengthen and expand our market position and product portfolio;
 - >Enhance our depth of experience, knowledge-base and know-how; and
 - >Increase our network of distributors, customers and geographical reach.

MANUFACTURING CAPACITY OF NSEPPL



NSEPPL PORTFOLIO

- CRF Sections
- Sheet Piles
- High Mast
- Octagonal Pole
- Crash Barrier and many more

MESSAGE FROM MANAGEMENT



**Mr. Aditya Vikram Birla,
Managing Director**

In the dynamic landscape of the eastern business community, a true powerhouse has emerged, making significant waves in the realms of cold rolled forming and engineering wonders. Cosmic CRF, a dynamic company proudly listed on the prestigious Bombay Stock Exchange (BSE) on July, 2023, has become a symbol of innovation and excellence in the manufacturing sector. Cosmic CRF's journey is marked by its commitment to pushing the boundaries of traditional manufacturing. Specializing in cold rolled forming, the company has positioned itself as a leader in delivering engineering solutions for the electrical transmission, defence, and real estate sectors.

Looking ahead, Cosmic CRF has ambitious plans for expansion by increasing production capacity. From its remarkable projects to its vision for a better tomorrow, the company is shaping the future of engineering and manufacturing. As Cosmic CRF continues to make strides in the industry, its impact goes beyond business success, leaving a lasting legacy of excellence, sustainability, and positive change.

INDUSTRY OUTLOOK

USE OF CRF SECTIONS IN OTHER FIELDS:

- 01** Railway coaches : Floor Panel (Trough Floor) in stainless steel, Sectional members (Sole Bar, Cant. Rail, Waist Rail, Longitudinal Beam, Light Rail, Roof Panel, Side Sill, Key Stone Plate etc.)
- 02** Building Industry : Channels, C Purlins, Z Purlins, Sigma Purlins, Deck Sheets, Roofing Sheets
- 03** Automobile Sector : Floor & Side Panels for LCVs & HCVs, various sectional members for LCVs & HCVs Doors,
- 04** Pollution Control Sector : Electro-static precipitators a) Collecting Electrodes b) Discharge electrodes, Structures for ESPs
- 05** Road Safety Systems : Guardrails (W-Beam), Posts Spacers
- 06** Sheet Piles : Cofferdams

RECENT STRATEGIC DEVELOPMENTS

- 01** Acquisition and takeover of NS Engineering Projects Private Limited.
- 02** Purchases directly from JSL, SAIL. TATA has considerably increased which is giving the benefit of bulk discounts and better purchases.
- 03** Government Initiatives to promote the infra and railway industries gives a sectoral tailwind to the industry.
- 04** Prototypes of different wagons allows us to leverage and get bulk orders from railways and wagon builders
- 05** Company expecting acquisition by way of a BTA for a critical component used in the wagon industry which will enhance overall revenue and supplies to the railway industry.
- 06** Plans to enhance the installed capacity of NS Engineering coupled with R&D in progress for new products in development for supply to railway coaches, manufacturers, Vande Bharat manufacturers and bridge and girder manufacturers.

THANK YOU

